Oman and Japan: Enduring friendship

Oman and Japan have enjoyed decades of mutually beneficial partnership in many economic sectors, and ties continue to grow. Oman and Japan have enjoyed decades of mutually beneficial partnership in many economic sectors, and ties continue to grow.

Oman is a country that is entering a period of rapid growth and massive diversification, as the oil and gas-rich Oman economy looks to move its economy away from hydrocarbons and toward tourism, logistics, and communications and ICT. Rulers and heads of state, including His Majesty Sultan Qaboos bin Said Al Said, Oman is one of the MENA (Middle East and North Africa) region, and has been spared much of the violence that has plagued other Gulf states. Thanks in no small part to its close relationship with Iran and other major players, as well as the Sultan’s program of the “Omanization” of the national economy, Omanization is the process of replacing the non-Omanis people in the workforce with Omani citizens whenever possible, to help in the creation of a dynamic, educated, and professional population.

The challenge for the nation is to redefine its role, to redefine its importance in the world, to be able to move its economy away from hydrocarbons and toward a more balanced economic picture. H.E. Sultan Qaboos bin Said Al Said and his government have been utilizing the revenue generated by the exploitation of oil and gas to fuel infrastructure building throughout the country, with the ultimate aim of creating not only a logistics hub for manufactured goods and oil and gas exports, but also a hub for tourism to enter the region. Oman’s efforts have seen the need and gas activity in the country, according to the Instituto de GPP in 2018 to 70 percent in 2017, showing increasing government revenues, and new role to take at least at a domestic level, as hydrocarbon

In the early 1970s, the Sultan of Oman diversified the national economy away from hydrocarbons toward manufacturing and value-added products. Meanwhile, with the support of the foreign investors, the country’s economy.

Infrastructure development is continuing apace, with Oman racing toward becoming a key link in the global supply chain. As an oil and gas-exporting country, Oman is really unique in this world of international shipping. As one of the leading global shipping nations, Oman is a vital cog in the global shipping and logistics systems. Oman’s strategic geographical location is taken into account, as the southern part of the country lies on the Arabian Sea and the Information Technology Authority.

Oman is fortunate to have a geographical and locational advantage, the only state in which it can consistently access to a large number of goods.

Oman is situated in the area of the large number of goods. The government and the management authorities have been developing and building relationships with other major ports from around the world, and the gulf such as the partner between the Port of Brunei and the Port of Rotterdam in the Netherlands that will see Oman’s production and growth.

The reduction between Japan and Oman has been strong for decades. Oman is its attempt to position the private sector

119 TH

Oman: Becoming an ICT and logistics hub

Infrastructure development is continuing apace, with Oman racing toward becoming a key link in the global supply chain. As an oil and gas-exporting country, Oman is really unique in this world of international shipping. As one of the leading global shipping nations, Oman is a vital cog in the global shipping and logistics systems. Oman’s strategic geographical location is taken into account, as the southern part of the country lies on the Arabian Sea and the Information Technology Authority.

Oman is fortunate to have a geographical and locational advantage, the only state in which it can consistently access to a large number of goods.

Oman is situated in the area of the large number of goods. The government and the management authorities have been developing and building relationships with other major ports from around the world, and the gulf such as the partner between the Port of Brunei and the Port of Rotterdam in the Netherlands that will see Oman’s production and growth.

The reduction between Japan and Oman has been strong for decades. Oman is its attempt to position the private sector

119 TH

Oman: Becoming an ICT and logistics hub

Infrastructure development is continuing apace, with Oman racing toward becoming a key link in the global supply chain. As an oil and gas-exporting country, Oman is really unique in this world of international shipping. As one of the leading global shipping nations, Oman is a vital cog in the global shipping and logistics systems. Oman’s strategic geographical location is taken into account, as the southern part of the country lies on the Arabian Sea and the Information Technology Authority.

Oman is fortunate to have a geographical and locational advantage, the only state in which it can consistently access to a large number of goods.

Oman is situated in the area of the large number of goods. The government and the management authorities have been developing and building relationships with other major ports from around the world, and the gulf such as the partner between the Port of Brunei and the Port of Rotterdam in the Netherlands that will see Oman’s production and growth.

The reduction between Japan and Oman has been strong for decades. Oman is its attempt to position the private sector

119 TH

Oman: Becoming an ICT and logistics hub

Infrastructure development is continuing apace, with Oman racing toward becoming a key link in the global supply chain. As an oil and gas-exporting country, Oman is really unique in this world of international shipping. As one of the leading global shipping nations, Oman is a vital cog in the global shipping and logistics systems. Oman’s strategic geographical location is taken into account, as the southern part of the country lies on the Arabian Sea and the Information Technology Authority.

Oman is fortunate to have a geographical and locational advantage, the only state in which it can consistently access to a large number of goods.

Oman is situated in the area of the large number of goods. The government and the management authorities have been developing and building relationships with other major ports from around the world, and the gulf such as the partner between the Port of Brunei and the Port of Rotterdam in the Netherlands that will see Oman’s production and growth.

The reduction between Japan and Oman has been strong for decades. Oman is its attempt to position the private sector

119 TH

Oman: Becoming an ICT and logistics hub

Infrastructure development is continuing apace, with Oman racing toward becoming a key link in the global supply chain. As an oil and gas-exporting country, Oman is really unique in this world of international shipping. As one of the leading global shipping nations, Oman is a vital cog in the global shipping and logistics systems. Oman’s strategic geographical location is taken into account, as the southern part of the country lies on the Arabian Sea and the Information Technology Authority.

Oman is fortunate to have a geographical and locational advantage, the only state in which it can consistently access to a large number of goods.

Oman is situated in the area of the large number of goods. The government and the management authorities have been developing and building relationships with other major ports from around the world, and the gulf such as the partner between the Port of Brunei and the Port of Rotterdam in the Netherlands that will see Oman’s production and growth.

The reduction between Japan and Oman has been strong for decades. Oman is its attempt to position the private sector

119 TH

Oman: Becoming an ICT and logistics hub

Infrastructure development is continuing apace, with Oman racing toward becoming a key link in the global supply chain. As an oil and gas-exporting country, Oman is really unique in this world of international shipping. As one of the leading global shipping nations, Oman is a vital cog in the global shipping and logistics systems. Oman’s strategic geographical location is taken into account, as the southern part of the country lies on the Arabian Sea and the Information Technology Authority.

Oman is fortunate to have a geographical and locational advantage, the only state in which it can consistently access to a large number of goods.

Oman is situated in the area of the large number of goods. The government and the management authorities have been developing and building relationships with other major ports from around the world, and the gulf such as the partner between the Port of Brunei and the Port of Rotterdam in the Netherlands that will see Oman’s production and growth.

The reduction between Japan and Oman has been strong for decades. Oman is its attempt to position the private sector

119 TH

Oman: Becoming an ICT and logistics hub

Infrastructure development is continuing apace, with Oman racing toward becoming a key link in the global supply chain. As an oil and gas-exporting country, Oman is really unique in this world of international shipping. As one of the leading global shipping nations, Oman is a vital cog in the global shipping and logistics systems. Oman’s strategic geographical location is taken into account, as the southern part of the country lies on the Arabian Sea and the Information Technology Authority.

Oman is fortunate to have a geographical and locational advantage, the only state in which it can consistently access to a large number of goods.

Oman is situated in the area of the large number of goods. The government and the management authorities have been developing and building relationships with other major ports from around the world, and the gulf such as the partner between the Port of Brunei and the Port of Rotterdam in the Netherlands that will see Oman’s production and growth.

The reduction between Japan and Oman has been strong for decades. Oman is its attempt to position the private sector

119 TH

Oman: Becoming an ICT and logistics hub

Infrastructure development is continuing apace, with Oman racing toward becoming a key link in the global supply chain. As an oil and gas-exporting country, Oman is really unique in this world of international shipping. As one of the leading global shipping nations, Oman is a vital cog in the global shipping and logistics systems. Oman’s strategic geographical location is taken into account, as the southern part of the country lies on the Arabian Sea and the Information Technology Authority.

Oman is fortunate to have a geographical and locational advantage, the only state in which it can consistently access to a large number of goods.

Oman is situated in the area of the large number of goods. The government and the management authorities have been developing and building relationships with other major ports from around the world, and the gulf such as the partner between the Port of Brunei and the Port of Rotterdam in the Netherlands that will see Oman’s production and growth.

The reduction between Japan and Oman has been strong for decades. Oman is its attempt to position the private sector

119 TH

Oman: Becoming an ICT and logistics hub

Infrastructure development is continuing apace, with Oman racing toward becoming a key link in the global supply chain. As an oil and gas-exporting country, Oman is really unique in this world of international shipping. As one of the leading global shipping nations, Oman is a vital cog in the global shipping and logistics systems. Oman’s strategic geographical location is taken into account, as the southern part of the country lies on the Arabian Sea and the Information Technology Authority.

Oman is fortunate to have a geographical and locational advantage, the only state in which it can consistently access to a large number of goods.

Oman is situated in the area of the large number of goods. The government and the management authorities have been developing and building relationships with other major ports from around the world, and the gulf such as the partner between the Port of Brunei and the Port of Rotterdam in the Netherlands that will see Oman’s production and growth.
Transporting Omani logistics sector into the future

With the wholesale reorganization of the sultanate’s transport and logistics infrastructure

Frank Duk, Port CEO of the Oman Dry Dock Company

"The vision is not to just build a city which functions effectively but to develop into an innovative and progressive future trade hub."
Oil and gas pumps value into economy

In parallel with Oman's diversification plans, the oil and gas sector continues to offer major opportunities for Japanese investors.

A country built on oil and natural gas reserves — currently the contribution of oil to the economy is 13 percent, Oman's energy is generated from fossil fuels. While there are moves under way to expand current solar and wind energy projects, and to explore other renewable alternatives, liquid natural gas is the country's primary energy source, and Japan a primary importer of it, as well as being a major partner in terms of exploration and growth in the industry.

Mitsubishi Trade CEO, CC Energy Development, says: "We don't know exactly how many reserves we will discover, but we are very optimistic. We have a very high success rate in drilling exploration appraisal and development wells. We are somewhere between 60 to 75 percent in exploration success, which is very high in the oil industry. We don't know if we can maintain that level, but we are still very happy that this is going to increase our reserves substantially."

"We are very dynamic and we plan well, but if we have a change quickly, there's no bureaucracy, and fortunately our Japanese partners are going along with our processes." The company has already produced in excess of 250 million barrels, but with estimated reserves standing at around 230 million barrels, the sky is the limit, Etebar asserts.

"We have a very high success rate in drilling exploration appraisals and development wells."

"We are importing small amounts from Qatar through a pipeline, but most of our gas is indigenous. We have many new projects for gas from onshore reserves as we believe in indigenous. We are busy exploring, but most of our gas exploration is onshore and offshore oil and gas reserves. We believe in onshore reserves as we believe in indigenous. We are busy exploring, but most of our gas exploration is onshore and offshore oil and gas reserves."

"We really enjoy working with our Japanese partners, and they are doing a great job very quickly."

"Then there are mid-stream opportunities where there are companies like Osaka, Mitsubishi, Mitsui and Boeun already here as our partners and our clients at the same time. Then there are the opportunities to be with them. Then there are mid-stream opportunities where there are companies like Osaka, Mitsubishi, Mitsui and Boeun already here as our partners and our clients at the same time. Then there are the opportunities to be with them."

"They have a very good reputation in the industry. We are importing small amounts from Qatar through a pipeline, but most of our gas is indigenous. We have many new projects for gas from onshore reserves as we believe in indigenous. We are busy exploring, but most of our gas exploration is onshore and offshore oil and gas reserves.

"In oil and gas development, the highest bidder.

"We support tourism by building service stations at key tourist locations elsewhere in the country. We are looking at the best way to establish a pilot project by the end of 2015 or early 2016 to evaluate the economic viability of this pilot project, and we are working on it."
Tourism: a growth industry

Oman’s unique setting, culture and history have always drawn visitors, but now it offers a full range of luxury accommodations, too.
The future of Oman’s diversification

The port of Duqm stands as a testament to the desire of Oman and Sultan Qaboos bin Said Al Said to create a world-class port facility with the port for the future.

Oman’s leaders have embraced the concept of diversification, recognizing the need to reduce the country’s dependence on oil and gas exports. The port of Duqm, located on the Arabian Sea coastline, is a key component of Oman’s diversification strategy. It was created to facilitate investment into the port has been a strategic move, aimed at creating a hub for the export of Oman’s natural resources, while also fostering economic growth across various sectors.

“Nowadays, it is not enough to just produce goods; we need to add value to them. This is why we have invested in Duqm’s infrastructure and logistics center. The port is a gateway to the world, allowing us to connect with global markets,” explains Al Jabri, chairman of the Special Economic Zone Authority for Duqm (SEZAD).

As Al Jabri explains, the port of Duqm stands as a testament to the desire of Oman and Sultan Qaboos bin Said Al Said to create a world-class port facility with the port for the future.

**Strategic future relationships**

In Oman, partnerships with Japanese companies have been crucial to the development of the port. One of the most significant partnerships is with the Japanese company, Mezoon Petrogas BVI (a subsidiary of MB Holding). Daleel Petroleum is the main operator of the Block 5 development area, which is undergoing trials by Petroleum Development Oman (PDO). It is an industrial giant with a global reach, offering a wide range of products and services. Daleel Petroleum offers a good foundation for creating partnerships with Japan, as both countries share a long history of economic cooperation.

“Daleel Petroleum offers a good foundation for creating partnerships with Japan, as both countries share a long history of economic cooperation,” says Al Jabri.

“Daleel Petroleum is not just an oil company, but also a leader in implementing safety, a leader in implementing safety, and a leader in implementing safety. Daleel Petroleum is a joint venture between Oman Oil Company and the Japanese company, Mezoon Petrogas BVI (a subsidiary of MB Holding). Daleel Petroleum offers a good foundation for creating partnerships with Japan, as both countries share a long history of economic cooperation.”

**Partnership with Japan**

Daleel Petroleum is working closely with Japanese companies to develop new projects. One of the most significant projects is the development of the Block 5 area, which is undergoing trials by Petroleum Development Oman (PDO). It is an industrial giant with a global reach, offering a wide range of products and services. Daleel Petroleum offers a good foundation for creating partnerships with Japan, as both countries share a long history of economic cooperation.

For example, the last time we met, we talked about the idea of creating a petrochemical complex. The idea of creating a petrochemical complex is not new to us, as it has been in the works for quite some time. However, the current economic climate has made it even more urgent to move forward with this project.

“Nowadays, it is not enough to just produce goods; we need to add value to them. This is why we have invested in Duqm’s infrastructure and logistics center. The port is a gateway to the world, allowing us to connect with global markets,” explains Al Jabri, chairman of the Special Economic Zone Authority for Duqm (SEZAD).

As Al Jabri explains, the port of Duqm stands as a testament to the desire of Oman and Sultan Qaboos bin Said Al Said to create a world-class port facility with the port for the future.
An ICT hub in the making

As the 40th most highly digitalized country in the world, Oman’s telecommunication development is second to none, as the country’s evolution includes all the necessary elements of a knowledge-based society. Oman is considered as a prime example of how a country can transform itself from a traditional to an advanced state.

Oman’s Ministry of Telecommunications and Information Technology provides seamless and affordable communication services across the country, supporting the growth of businesses and enabling effective communication among various stakeholders. The ITA’s strategies are focused on enhancing the quality of services, promoting e-commerce, and encouraging the use of ICTs for social and economic development.

The ITA’s initiatives are aimed at bridging the digital divide, promoting e-government services, and fostering an environment conducive to innovation and entrepreneurship. The initiatives include the development of digital infrastructure, support for startups, and the promotion of digital literacy.

With the rapid growth of ICTs, Oman has become a hub for the creation of new businesses and the establishment of global connections. The country has attracted significant investments, which have contributed to its economic growth and social development.

In conclusion, Oman’s ICT hub is a testament to the country’s commitment to digital transformation and the realization of its strategic vision. The country’s ICT initiatives are designed to benefit its citizens, businesses, and investors, and to position Oman as a leader in the global ICT landscape.
Air inspiration for Omani entrepreneurs

Saud Bahwan Group is one of the most prominent business names in Oman and offers special economic reports on the growth and development of the Omani economy. This report provides insights into the current state and future prospects of the Omani economy, with a focus on the health sector and its contribution to the overall economy. The report highlights the government's efforts to improve the health sector in Oman, including the introduction of new medical and pharmaceutical facilities and the establishment of partnerships with international companies. The report also discusses the importance of Omani entrepreneurs in driving economic growth and development, particularly in the healthcare sector. Overall, the report provides a comprehensive overview of the Omani economy and the potential for future growth and development.
Bringing Joy to Families Across the Country

Saud Bahwan Group is one of the most renowned business houses in Oman and the region with a range of market leaders across diverse businesses. They include brands like Toyota, Lexus, Hino, Yokohama, Komatsu, Kato and more. In pushing outwards the boundaries of excellence, the Group continues to touch the lives of millions through its goal - ‘Customer Satisfaction No. 1’. No wonder then that Saud Bahwan Group was awarded - ‘The Best Arab Organisation’ across 22 countries.

Diverse Operations, One Aim - Customer Satisfaction